

**ONTARIO NONPROFIT  
NETWORK**

**FINANCIAL STATEMENTS**

**MARCH 31, 2018**

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## INDEPENDENT AUDITORS' REPORT

To: The Board of Directors and Members of  
**Ontario Nonprofit Network**

We have audited the accompanying financial statements of Ontario Nonprofit Network, which comprise the statement of financial position as at March 31, 2018, and the statements of operations, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained in our audit is sufficient and appropriate to provide a basis for our audit opinion.

**INDEPENDENT AUDITORS' REPORT, continued**

*Opinion*

In our opinion, the financial statements present fairly, in all material respects, the financial position of Ontario Nonprofit Network as at March 31, 2018, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

A handwritten signature in black ink that reads "Shimmerman Penn LLP". The signature is written in a cursive, flowing style.

**Shimmerman Penn LLP**

Chartered Professional Accountants

Licensed Public Accountants

Toronto, Canada

September 12, 2018

# ONTARIO NONPROFIT NETWORK

## STATEMENT OF FINANCIAL POSITION

AS AT MARCH 31, 2018

	2018	2017
<b>ASSETS</b>		
<b>CURRENT</b>		
Cash	\$ 33,129	\$ 296,402
Term deposits (note 3)	15,598	15,598
Accounts receivable	102,083	50,803
Prepaid expenses	8,498	3,163
	<b>159,308</b>	<b>365,966</b>
<b>LONG TERM</b>		
Investment (note 4)	15	15
Capital assets, net of accumulated amortization (note 5)	1,409	2,013
	<b>1,424</b>	<b>2,028</b>
	<b>\$ 160,732</b>	<b>\$ 367,994</b>
<b>LIABILITIES</b>		
<b>CURRENT</b>		
Accounts payable and accrued liabilities (note 6)	\$ 68,411	\$ 35,836
Deferred grants (note 7)	120,284	316,865
	<b>188,695</b>	<b>352,701</b>
<b>COMMITMENTS (note 8)</b>		
<b>NET ASSETS</b>		
Unrestricted	<b>(27,963)</b>	<b>15,293</b>
	<b>\$ 160,732</b>	<b>\$ 367,994</b>

*APPROVED ON BEHALF OF THE BOARD:*

\_\_\_\_\_ *Director*                      \_\_\_\_\_ *Director*

# ONTARIO NONPROFIT NETWORK

## STATEMENT OF OPERATIONS

YEAR ENDED MARCH 31, 2018

	2018	2017
<b>REVENUES</b>		
Grants	\$ 532,308	\$ 467,926
Sponsorships	207,297	186,800
Membership fees	112,742	97,750
Fees and other income	99,479	30,410
Events	66,769	60,239
Interest	490	979
	<b>1,019,085</b>	<b>844,104</b>
<b>EXPENDITURES</b>		
Salaries and benefits	585,463	520,194
Program costs	350,230	219,471
Occupancy costs	59,625	59,100
Office and general	27,111	25,213
Advertising and promotion	26,346	23,016
Professional fees	12,962	28,668
Amortization	604	546
	<b>1,062,341</b>	<b>876,208</b>
<b>DEFICIENCY OF REVENUES OVER EXPENDITURES</b>	<b>\$ (43,256)</b>	<b>\$ (32,104)</b>

See accompanying notes

**ONTARIO NONPROFIT NETWORK**  
**STATEMENT OF CHANGES IN NET ASSETS**  
**YEAR ENDED MARCH 31, 2018**

	2018	2017
<b>NET ASSETS, beginning of year</b>	<b>\$ 15,293</b>	<b>\$ 47,397</b>
Deficiency of revenues over expenditures	<b>(43,256)</b>	<b>(32,104)</b>
<b>NET ASSETS (NET DEFICIENCY), end of year</b>	<b>\$ (27,963)</b>	<b>\$ 15,293</b>

See accompanying notes

# ONTARIO NONPROFIT NETWORK

## STATEMENT OF CASH FLOWS

YEAR ENDED MARCH 31, 2018

	2018	2017
<b>CASH WAS PROVIDED BY (USED IN)</b>		
<b>OPERATING ACTIVITIES</b>		
Deficiency of revenues over expenditures	\$ (43,256)	\$ (32,104)
Item not affecting cash		
Amortization	604	546
	<b>(42,652)</b>	<b>(31,558)</b>
Change in non-cash operating working capital items		
Accounts receivable	(51,280)	(24,466)
Prepaid expenses	(5,335)	1,839
Accounts payable and accrued liabilities	32,575	9,247
	<b>(24,040)</b>	<b>(13,380)</b>
	<b>(66,692)</b>	<b>(44,938)</b>
<b>FINANCING ACTIVITY</b>		
Deferred grants (note 7)	(196,581)	76,845
<b>INVESTING ACTIVITIES</b>		
Purchase of capital assets	-	(1,479)
Term deposits	-	(178)
	-	(1,657)
<b>CHANGE IN CASH POSITION</b>	<b>(263,273)</b>	<b>30,250</b>
<b>CASH, beginning of year</b>	<b>296,402</b>	<b>266,152</b>
<b>CASH, end of year</b>	<b>\$ 33,129</b>	<b>\$ 296,402</b>

# ONTARIO NONPROFIT NETWORK

## NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2018

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### 1. DESCRIPTION OF ORGANIZATION AND INCOME TAX STATUS

Ontario Nonprofit Network ("ONN") was established as a corporation without share capital by Ontario Letters Patent on February 11, 2014 to support the Ontario non-profit sector by bringing the diverse voices of the sector to government, funders and businesses to create and influence systemic change.

ONN is not a registered charitable organization under the Income Tax Act (Canada) and, as such, does not accept charitable donations or issue donation receipts for income tax purposes. Under its understanding of paragraph 149(1)(l) the organization claims exemption from the obligation to pay income tax.

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### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations. The significant policies are detailed as follows:

#### (a) Revenue recognition

The organization follows the deferral method of accounting for grants, which include support from the government and other non-profit organizations.

Externally restricted grants are deferred and recognized as revenue in the year in which the related expenses are incurred.

Unrestricted grants are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Sponsorships, events, membership, consulting fees and other fees are recognized when the amount to be received can be reasonably estimated and collection is reasonably assured.

#### (b) Contributed services

The organization would not be able to carry out its administrative activities without the services of volunteers who donate a considerable number of hours. Due to the difficulty in determining their fair value, the value of contributed services is not recognized in the financial statements.



# ONTARIO NONPROFIT NETWORK

## NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2018

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### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, *continued*

#### (c) Cash and cash equivalents

Cash and cash equivalents include cash on hand and investments maturing in less than 90 days. As at March 31, 2018, there were no cash equivalents.

#### (d) Capital assets

Purchased capital assets are recorded at acquisition cost. The organization provides for amortization using the following methods at rates designed to amortize the cost of the capital assets over their estimated useful lives. The annual amortization rates and methods are as follows:

Computer equipment	30% Declining balance
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Capital assets are removed from the accounts once they have been fully amortized and/or are no longer in use.

#### (e) Impairment of long-lived assets

The organization tests for impairment whenever events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable. Recoverability is assessed by comparing the carrying amount to the projected undiscounted future net cash flows the long-lived assets are expected to generate through their direct use and eventual disposition. When a test for impairment indicates that the carrying amount of an asset is not recoverable, an impairment loss is recognized to the extent carrying value exceeds its fair value.

#### (f) Cash flows

The organization uses the indirect method of reporting cash flows from operating activities.

# ONTARIO NONPROFIT NETWORK

## NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2018

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### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, *continued*

#### (g) Financial instruments

##### (i) Measurement of financial instruments

The organization initially measures its financial assets and financial liabilities at fair value adjusted by, in the case of a financial instrument that will not be measured subsequently at fair value, the amount of transaction costs directly attributable to the instrument. Amounts due to and from related parties are measured at the exchange amount, being the amount agreed upon by the related parties.

The organization subsequently measures its financial assets and financial liabilities at amortized cost, except for derivatives and equity securities quoted in an active market, which are subsequently measured at fair value. Forward exchange contracts and interest rate swaps that are not hedging items are measured at fair value. Changes in fair value are recognized in net income.

Financial assets measured at amortized cost include cash, term deposits and accounts receivable.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities.

Financial assets measured at fair value include long term investment.

##### (ii) Impairment

Financial assets measured at amortized cost are tested for impairment when there are indicators of possible impairment. When a significant adverse change has occurred during the period in the expected timing or amount of future cash flows from the financial asset or group of assets, a write-down is recognized in net income. The write-down reflects the difference between the carrying amount and the higher of:

- ♦ the present value of the cash flows expected to be generated by the asset or group of assets;
- ♦ the amount that could be realized by selling the assets or group of assets;
- ♦ the net realizable value of any collateral held to secure repayment of the assets or group of assets.

When the events occurring after the impairment confirm that a reversal is necessary, the reversal is recognized in net income up to the amount of the previously recognized impairment.

# ONTARIO NONPROFIT NETWORK

## NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2018

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### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

#### (h) Use of estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Items requiring the use of significant estimates include the useful life of assets for amortization purposes and valuation of accounts receivable. Actual results could differ from those estimates.

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### 3. TERM DEPOSITS

Term deposits are invested in redeemable Guaranteed Investment Certificates which are deposited with a Canadian Chartered bank, maturing on January 14, 2019 and bear interest at 1.15%.

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### 4. INVESTMENT

Investment is comprised of a member share paid to Alterna Savings, a Canadian financial co-operative.

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### 5. CAPITAL ASSETS

			2018			2017
	Cost	Accumulated amortization	Net		Net	
Computer equipment	\$ 4,670	\$ 3,261	\$ 1,409	\$	\$ 2,013	

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### 6. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Included in accounts payable and accrued liabilities are government remittances payable of \$10,927 (2017 - \$14,082).

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# ONTARIO NONPROFIT NETWORK

## NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2018

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### 7. DEFERRED GRANTS

Deferred grants consist of funds received in advance of future events and projects. Changes in the deferred grants balances are as follows:

	2018	2017
Opening balance	\$ 316,865	\$ 240,020
Grants received / receivable	335,727	544,771
Grants recognized as revenue	(532,308)	(467,926)
	<u>\$ 120,284</u>	<u>\$ 316,865</u>

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### 8. COMMITMENTS

The organization's total base rent obligation under their current property lease agreement for 2019 is \$51,175.

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### 9. CAPITAL MANAGEMENT

The objectives of the Board of Directors in managing capital are to safeguard the organization's ability to maintain its projects and programs as outlined in budgets and plans approved by the Board. The Board monitors, assesses and manages capital and makes adjustments based on its assessment of economic conditions.

The organization is subject to external restrictions on grants when the funding agencies specify programs or areas which they fund. The organization has complied with these externally imposed requirements

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# ONTARIO NONPROFIT NETWORK

## NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2018

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10. **GOVERNMENT GRANTS**

Various governments and government organizations have agreed to grant the organization funds in the year to cover program expenditures incurred as per approved budgets. Such amounts included in grants revenue are as follows:

	2018		2017
Province of Ontario	\$ 163,424	\$	247,327
Government of Canada	85,642		27,030
	\$ 249,066	\$	274,357

Included in the deferred grants are the following amounts from governments:

	2018		2017
Province of Ontario	\$ -	\$	37,980
Government of Canada	74,359		160,000
	\$ 74,359	\$	197,980

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# ONTARIO NONPROFIT NETWORK

## NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2018

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### 11. FINANCIAL INSTRUMENTS

The organization is exposed to various risks through its financial instruments. The following analysis provides a measure of the organization's risk exposure and concentrations as at March 31, 2018.

(a) **Credit risk**

Credit risk arises from the potential that certain parties will fail to perform their obligations. The organization routinely assesses the financial strength of its members and sponsors and, as a consequence, believes that its accounts receivable credit risk exposure is limited.

(b) **Liquidity risk**

Liquidity risk is the risk that the organization will encounter difficulty in meeting obligations associated with financial liabilities. The organization is exposed to this risk mainly in respect of its accounts payable and accrued liabilities. The organization expects to meet these obligations as they come due by generating sufficient cash flows from operations as well as from ongoing grant support, sponsorships and the continued support of its members.

(c) **Market risk**

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk. It is management's opinion that the organization is not exposed to currency risk or other price risk.

(d) **Interest rate risk**

The organization is exposed to interest rate price risk on its fixed rate term deposit.

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